

# Asset valuation and optimal investment

Teemu Pennanen  
Department of Mathematics  
King's College London

- Optimal investment and asset pricing are often treated as separate problems (Markovitz vs. Black–Scholes).
- In practice, valuations have been largely disconnected from investment and risk management. This led to large losses during 2008 e.g. with credit derivatives.
- Building on convex stochastic optimization, we describe a unified approach to optimal investment, valuation and risk management.
- The resulting valuations
  - are based on hedging costs,
  - extend and unify financial and actuarial valuations,
  - reduce to “risk neutral valuations” for replicable securities.

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# Asset-Liability Management

ALM

Valuations

Optionalities

Duality

Let  $\mathcal{M}$  be the linear space of adapted sequences of cash-flows on a filtered probability space  $(\Omega, \mathcal{F}, (\mathcal{F}_t)_{t=0}^T, P)$ .

- The financial market is described by a convex set  $\mathcal{C} \subset \mathcal{M}$  of claims that can be superhedged without cost (i.e. each  $c \in \mathcal{C}$  is freely available in the financial market).
- In models with a perfectly liquid cash-account,

$$\mathcal{C} = \left\{ c \in \mathcal{M} \mid \sum_{t=0}^T c_t \in C \right\}$$

where  $C \subset L^0(\Omega, \mathcal{F}_T, P)$  are the claims at  $T$  that can be hedged without cost [Delbaen and Schachermayer, 2006].

- Conical  $\mathcal{C}$ : [Dermody and Rockafellar, 1991], [Jaschke and Küchler, 2001], [Jouini and Napp, 2001], [Madan, 2014].

# Asset-Liability Management

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**Example 1 (The classical model)** *In the classical perfectly liquid market model with a cash-account*

$$\mathcal{C} = \left\{ c \in \mathcal{M} \mid \exists x \in \mathcal{N} : \sum_{t=0}^T c_t \leq \sum_{t=0}^{T-1} x_t \cdot \Delta s_{t+1} \right\}$$

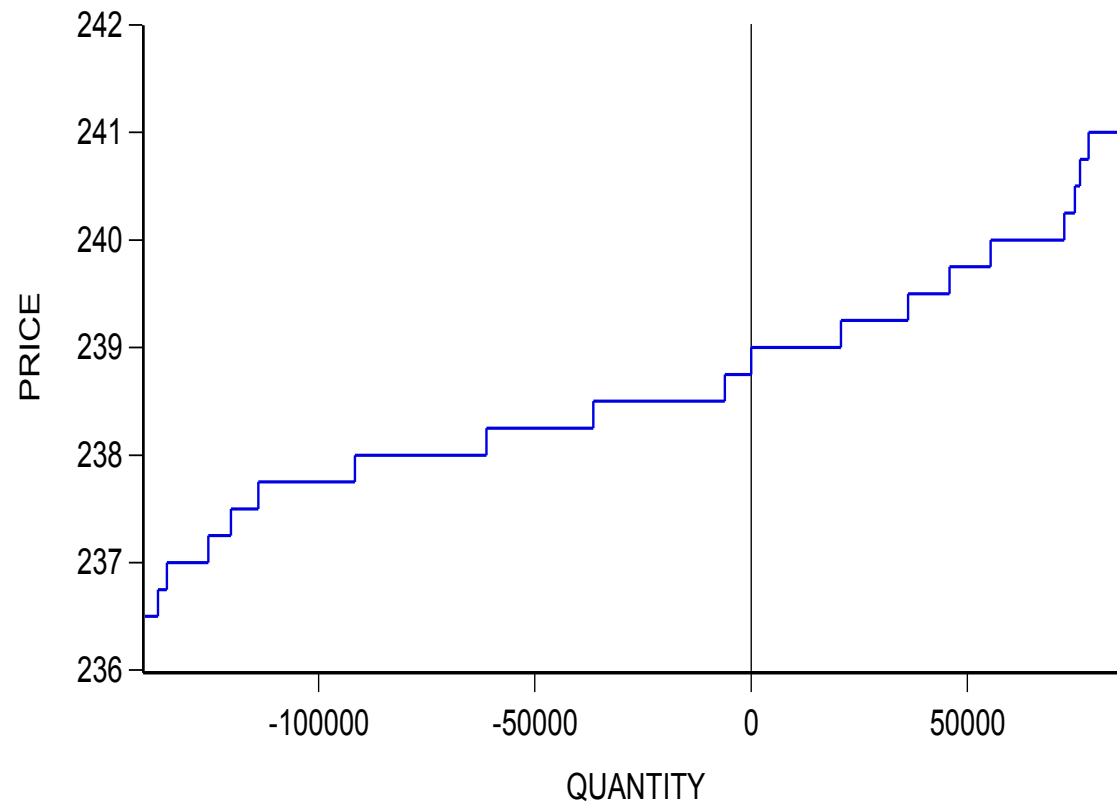
*which is a convex cone. This set has been extensively studied in the literature; see e.g. [Föllmer and Schied, 2004] or [Delbaen and Schachermayer, 2006] and their references.*

# Asset-Liability Management

ALM

Valuations  
Optionality  
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The limit order book of TDC A/S in Copenhagen Stock Exchange on January 12, 2005 at 13:58:19.43.



# Asset-Liability Management

## ALM

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- Consider an agent with **liabilities**  $c \in \mathcal{M}$ , access to  $\mathcal{C}$  and a **loss function**  $\mathcal{V} : \mathcal{M} \rightarrow \overline{\mathbb{R}}$  that measures disutility/regret/risk/... of delivering  $c \in \mathcal{M}$ . For example,

$$\mathcal{V}(c) = E \sum_{t=0}^T -u_t(-c_t).$$

- The agent's **ALM** problem can be written as

$$\varphi(c) = \inf_{d \in \mathcal{C}} \mathcal{V}(c - d)$$

- We assume that  $\mathcal{V}$  is **convex** and nondecreasing with  $\mathcal{V}(0) = 0$ .

# Example: Oil derivatives

ALM

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- We study the problem of a derivatives trader who aims to optimize his end of the year derivatives book P/L.
- The market consists of 12 futures contracts with 12 maturities on five oil products:
  - Brent: North Sea Brent Crude,
  - WTI: West Texas Intermediate Crude Oil,
  - RBOB: Reformulated Gasoline Blendstock,
  - HO: NY Harbor Ultra Low Sulphur Diesel,
  - Gasoil: Low Sulphur Gasoil.
- This is joint work with Luciane Bonatto, Petrobras.

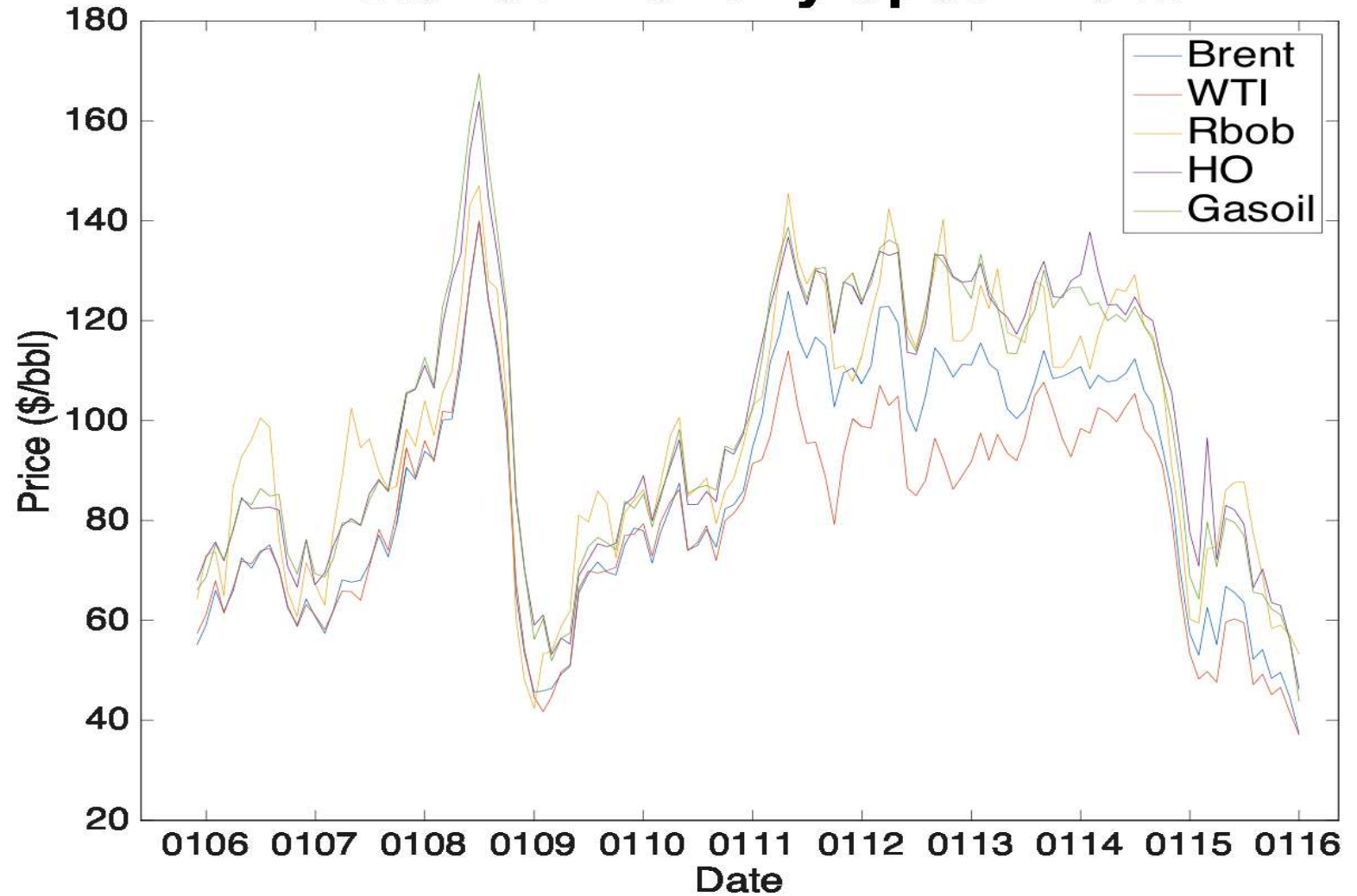


# Example: Oil derivatives

ALM

Valuations  
Optionality  
Duality

## Historical Monthly Spot Prices



# Example: Oil derivatives

## ALM

Valuations

Optionalities

Duality

- Denote the **spot price** of underlying  $i$  at time  $t$  by  $S_{t,i}$ .
- The payouts of long and short positions in a futures contract with maturity  $t$  are given by

$$c_t^l = S_{t,i} - F_t^a,$$

$$c_t^s = F_t^b - S_{t,i}$$

for **outright contracts** and

$$c_t^l = (S_{t,i} - S_{t,j}) - F_t^a$$

$$c_t^s = F_t^b - (S_{t,i} - S_{t,j})$$

for **spread contracts**.

- Here  $F_t^b, F_t^a$  are the bid and ask futures prices. Both bid and ask prices come with finite **quantities**  $q_a, q_b$

# Example: Oil derivatives

ALM

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1) Set Up		2) Blotter		3) Cxl All		4) Sum			
10 Outright		11 Spread		12 Page 3		13 TAS		14 Page 5	
Qty	Size	Post	Ticker	Post	Size				
25	35	46.67	CO*6	46.68	14				
25	45	47.13	COZ6	47.14	4				
25	58	47.64	COF7	47.66	19				
25	35	48.15	COG7	48.17	19				
25	49	43.99	CLV6	44.00	2				
25	55	44.55	CLX6	44.56	28				
25	10	45.26	CLZ6	45.27	37				
25	8	45.95	CLF7	45.96	40				
25	2	143.19	HOV6	143.22	4				

Figure 1: Market bid and ask futures prices and volume

# Example: Oil derivatives

ALM

Valuations

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# Example: Oil derivatives

ALM

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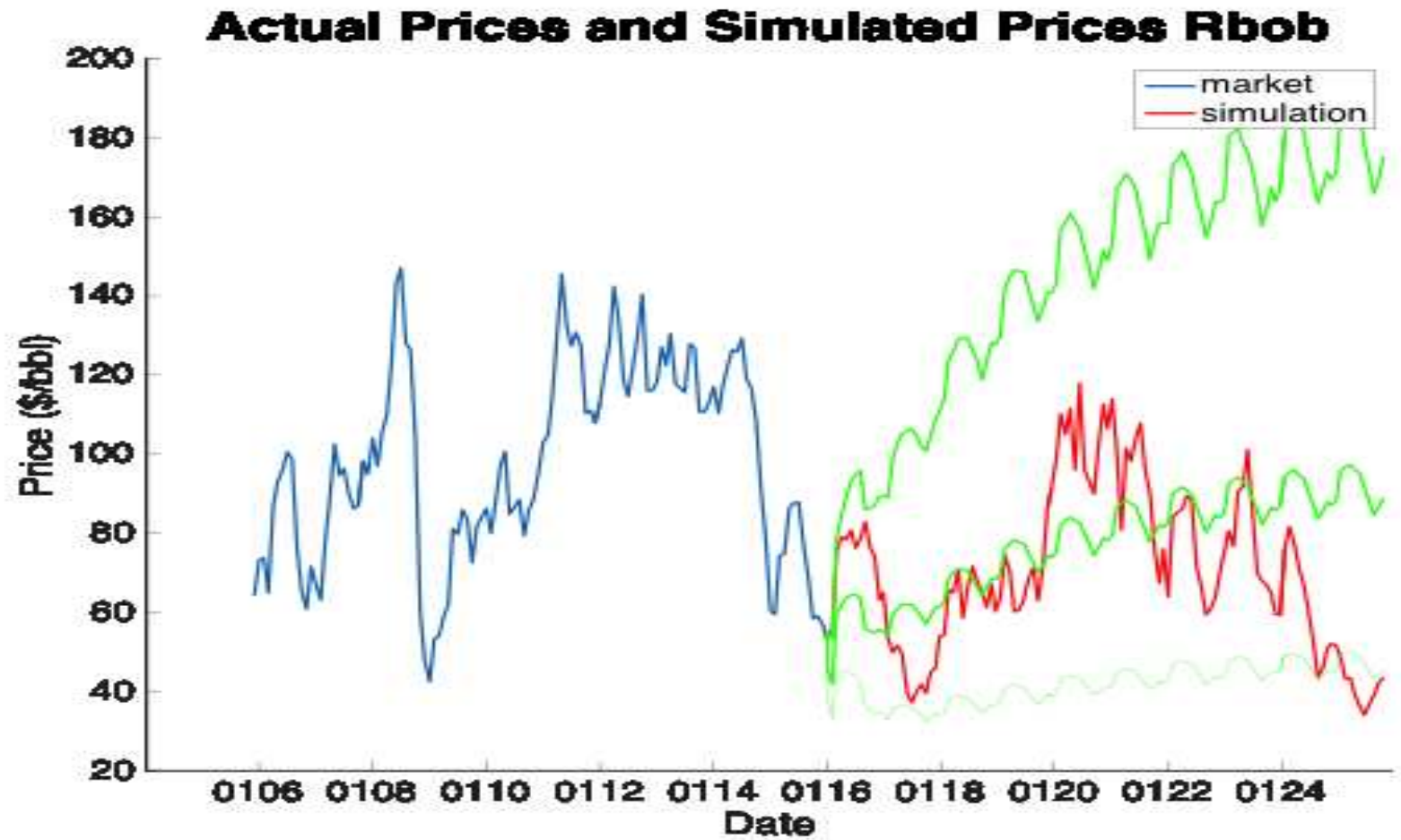
# Example: Oil derivatives

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# Example: Oil derivatives

ALM

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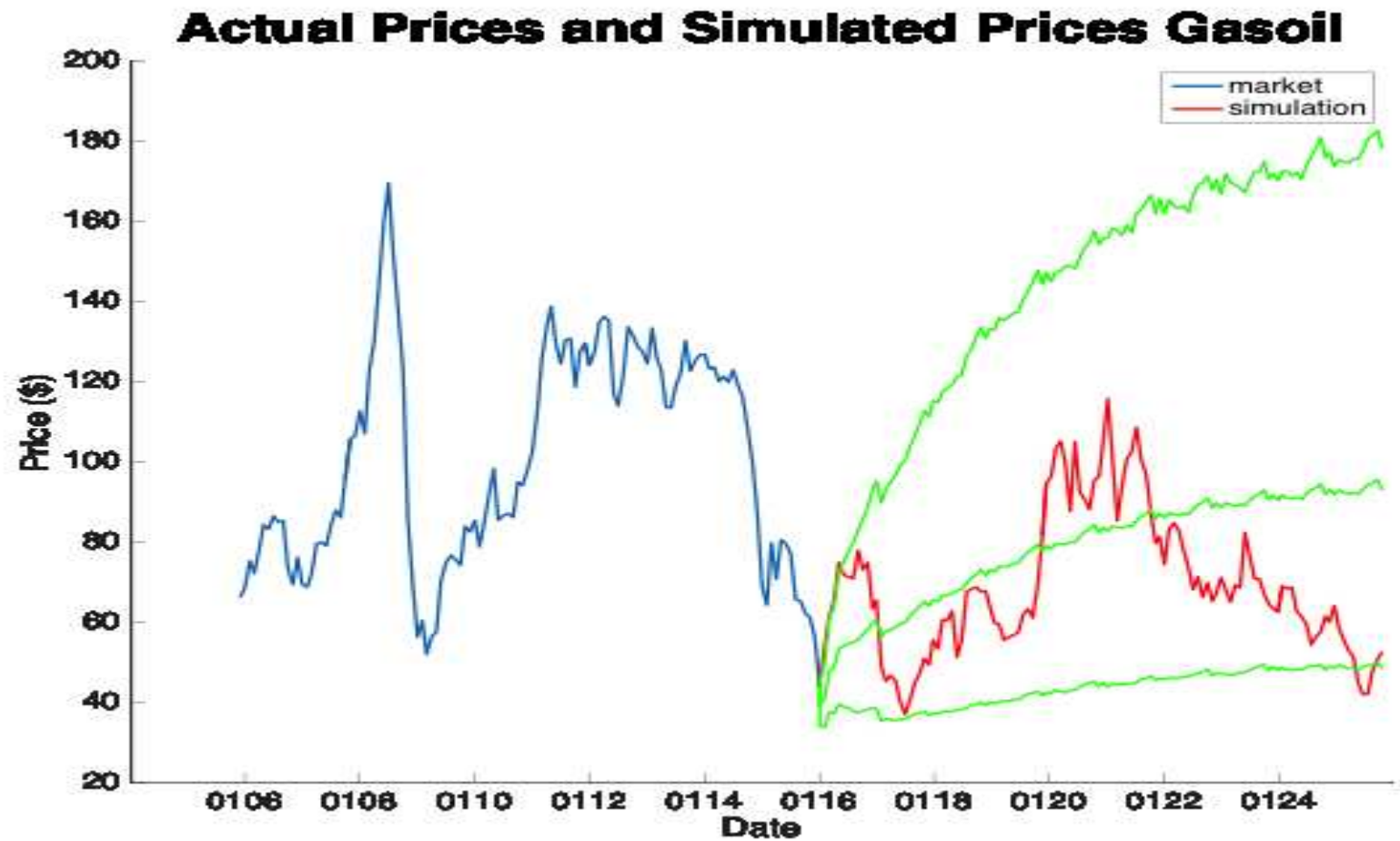
# Example: Oil derivatives

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# Example: Oil derivatives

ALM

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The set of superhedgeable claims becomes

$$\mathcal{C} = \{c \in \mathcal{M} \mid \exists w \in \mathcal{M}, x \in (\mathbb{R}_+^{2K})^{12} : \\ c_t + w_t \leq r_t w_{t-1} + \sum_{k \in K} (x_t^{l,k} c_t^{l,k} + x_t^{s,k} c_t^{s,k})\}$$

where  $K$  is the set of traded contracts and

- $w_t$  monthly cash position with  $w_{-1} := 0$ ,
- $r_t$  monthly return on cash,
- $c_t^{k,l}, c_t^{k,s}$  net cash-flows of long/short position in the  $k$ th forward,
- $x_t^{l,k}, x_t^{s,k}$  long/short position in the  $k$ th swap (to be optimized),
- $c_t$  agent's cash-flows to be hedged.

# Example: Oil derivatives

ALM

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- We describe **risk preferences** by

$$\mathcal{V}(c) = \begin{cases} E \exp[\gamma c_T] & \text{if } c_t \leq 0 \text{ for } t < T, \\ +\infty & \text{otherwise.} \end{cases}$$

where  $\gamma > 0$  describes the **risk aversion** of the agent.

- The ALM-problem can then be written

$$\text{minimize } E \exp(-\gamma w_T) \quad \text{over } x \in [0, q],$$

where  $w_T$  is given by the recursion

$$c_t + w_t = r_t w_{t-1} + \sum_{k \in K} (x_t^{l,k} c_t^{l,k} + x_t^{s,k} c_t^{s,k}).$$

- This is a 288-dimensional **convex** optimization problem.

# Example: Oil derivatives

ALM

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- We discretized the probability measure with 10,000 scenarios generated by antithetic sampling.
- The approximate problem was solved with the sequential quadratic programming algorithm of Matlab's `fmincon`.
- The user can easily include other convex portfolio constraints coming e.g. from risk management.

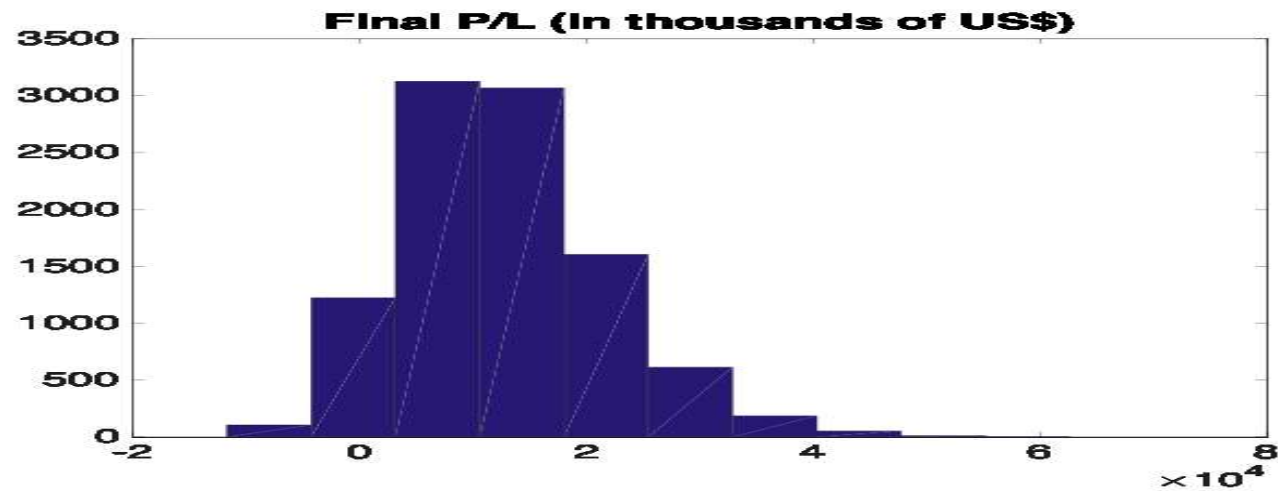
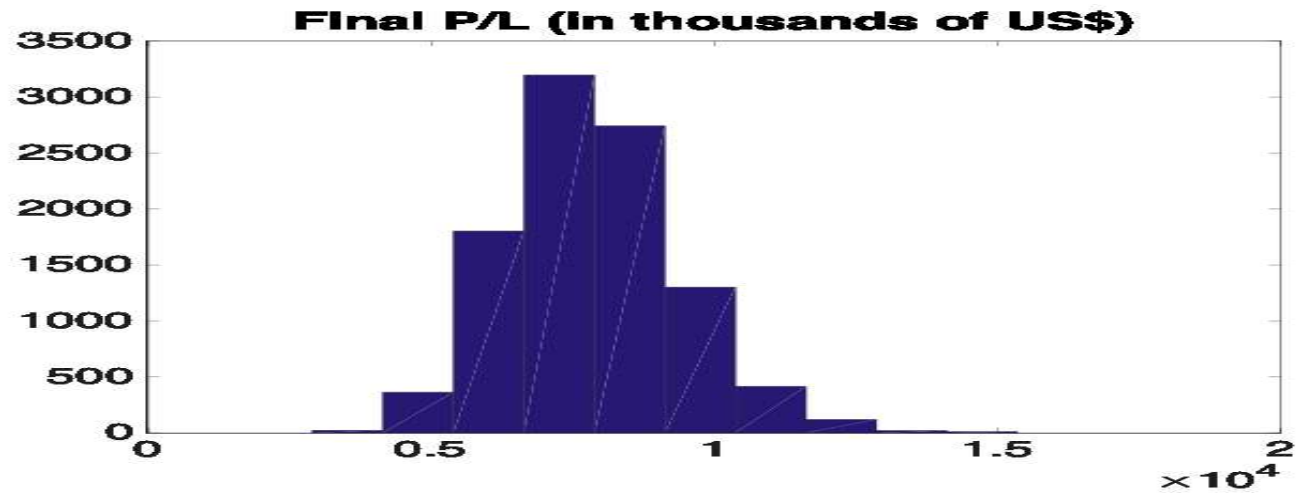
# Example: Oil derivatives

ALM

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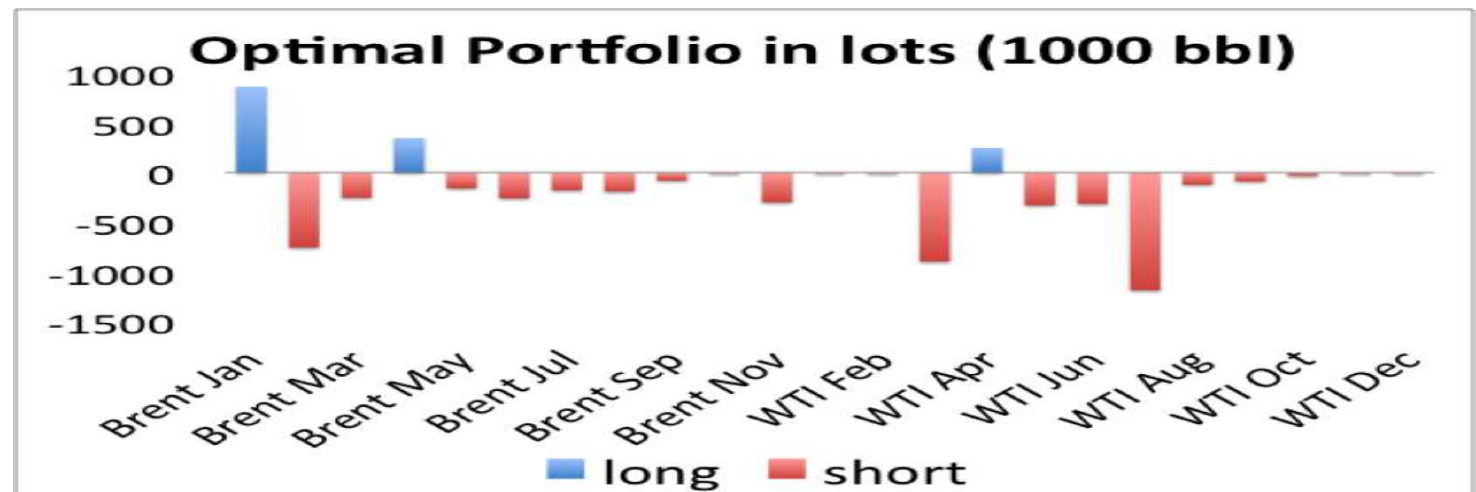
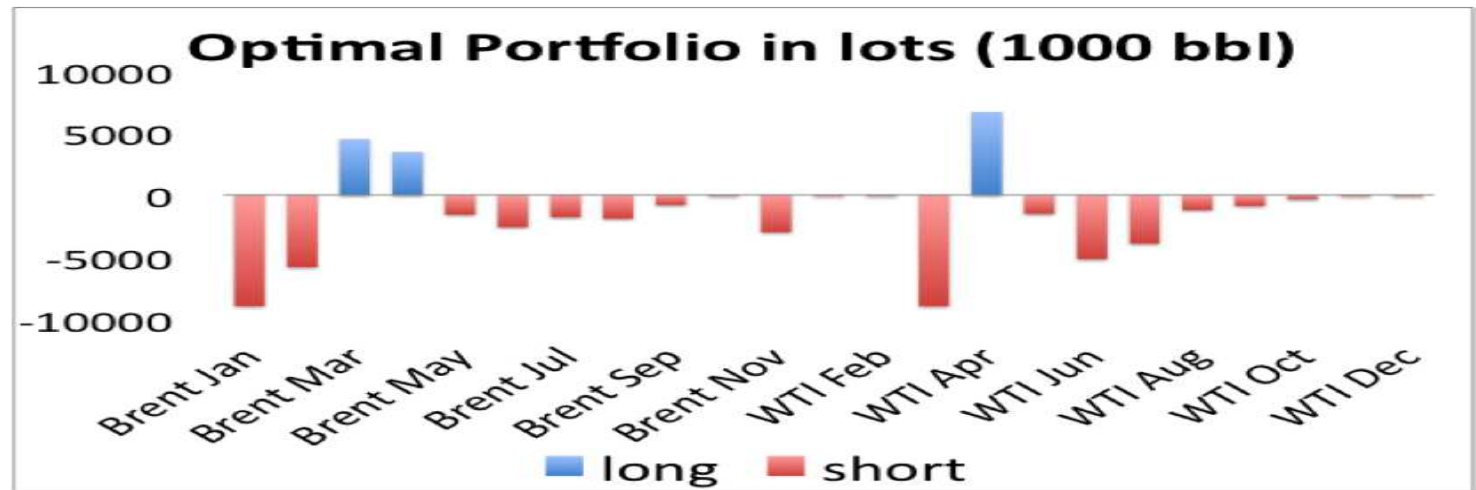
Duality



# Example: Oil derivatives

ALM

Valuations  
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# Example: EONIA swaps

## ALM

Valuations  
Optionalities  
Duality

- EONIA (Euro Over Night Index Average) is the average overnight interest rate on agreed interbank lending.
- We study indifference swap rates of EONIA swaps (Overnight Index Swaps).
- The hedging instruments consist of EONIA and other EONIA swaps.
- This is joint work with Maria Nogueiras, HSBC.

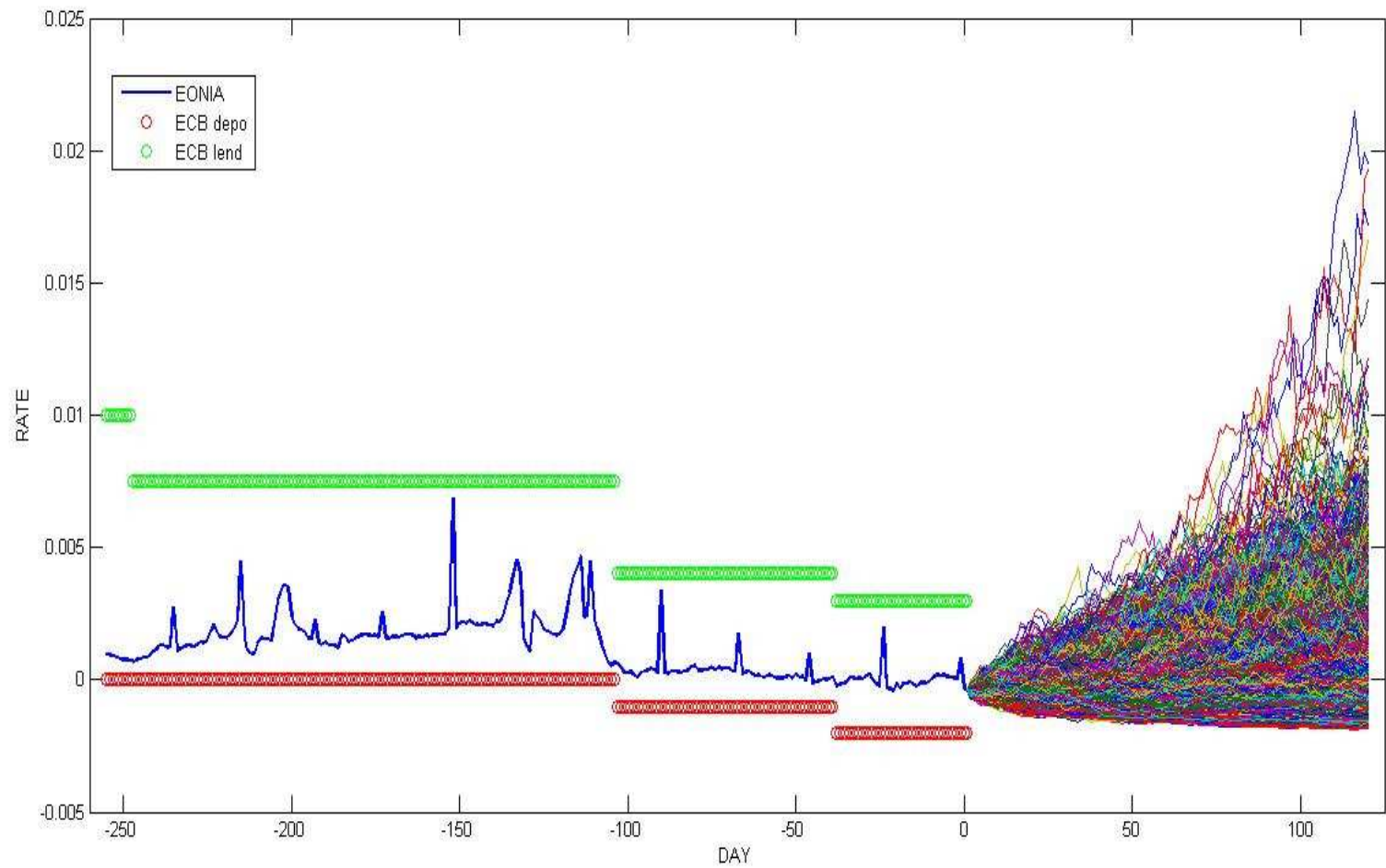
# Example: EONIA swaps

ALM

Valuations

Optionality

Duality



# Example: EONIA swaps

ALM

Valuations

Optionalities

Duality

Table 1: Swap data:

OIS Maturity	OIS Rate
1W	$-0.2730E - 3$
2W	$-0.0500E - 3$
3W	$-0.0300E - 3$
1M	$-0.0100E - 3$
2M	$-0.0700E - 3$
3M	$-0.1400E - 3$
6M	$-0.1300E - 3$



# Example: EONIA swaps

ALM

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We have

$$\mathcal{C} = \{c \in \mathcal{M} \mid \exists x \in \mathcal{N}_0, z \in \mathbb{R}^K: x_t + c_t \leq (1+r_t)x_{t-1} + \sum_{k \in K} z_k c_t^k\}$$

where

- $x_t$  amount of overnight deposits,
- $r_t$  EONIA rate,
- $c_{k,t}$  net cash-flows of the  $k$ th swap,
- $z_k$  position in the  $k$ th swap (to be optimized).
- $c_t$  agent's cash-flows to be hedged,

# Example: EONIA swaps

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- We describe risk preferences by

$$\mathcal{V}(c) = \begin{cases} E \exp[\gamma c_T] & \text{if } c_t \leq 0 \text{ for } t < T, \\ +\infty & \text{otherwise.} \end{cases}$$

where  $\gamma > 0$  describes the **risk aversion** of the agent.

- The ALM-problem can then be written as

$$\text{minimize } E \exp(-\gamma x_T) \quad \text{over } z \in \mathbb{R}^K,$$

where  $x_T$  is given by the recursion

$$x_t = (1 + r_{t-1})x_{t-1} + \sum_{k \in K} z_k c_{k,t} - c_t.$$

# Example: EONIA swaps

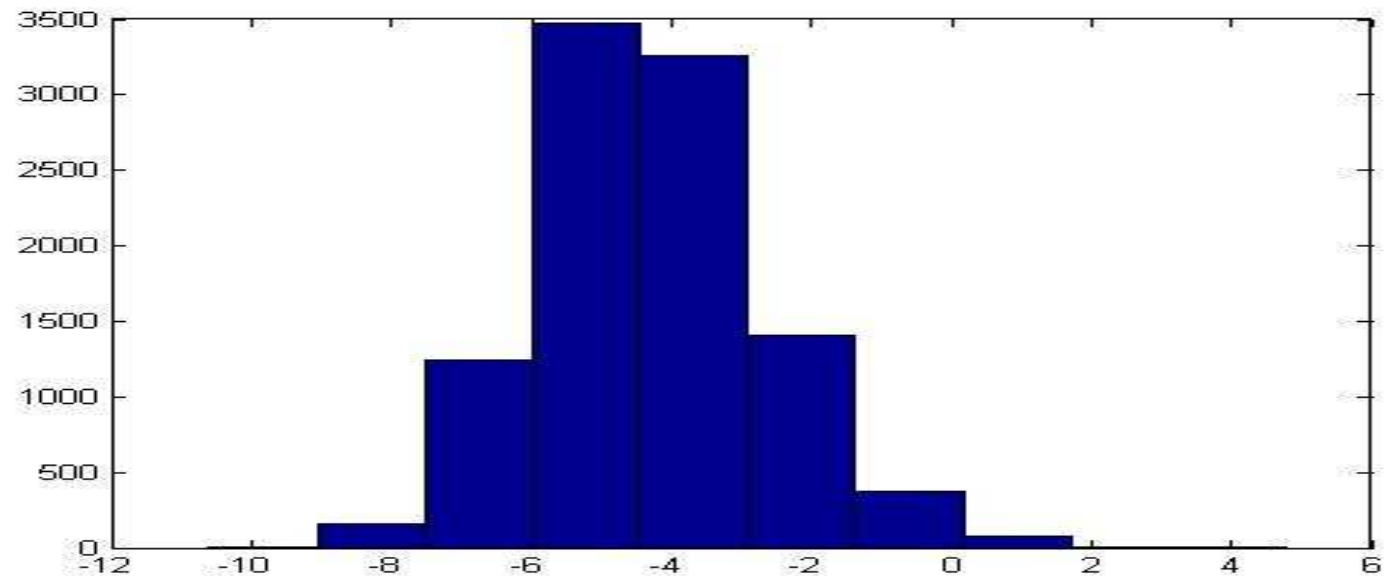
ALM

Valuations

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Duality

Optimal terminal wealth distribution with  $\gamma = 1$



# Example: EONIA swaps

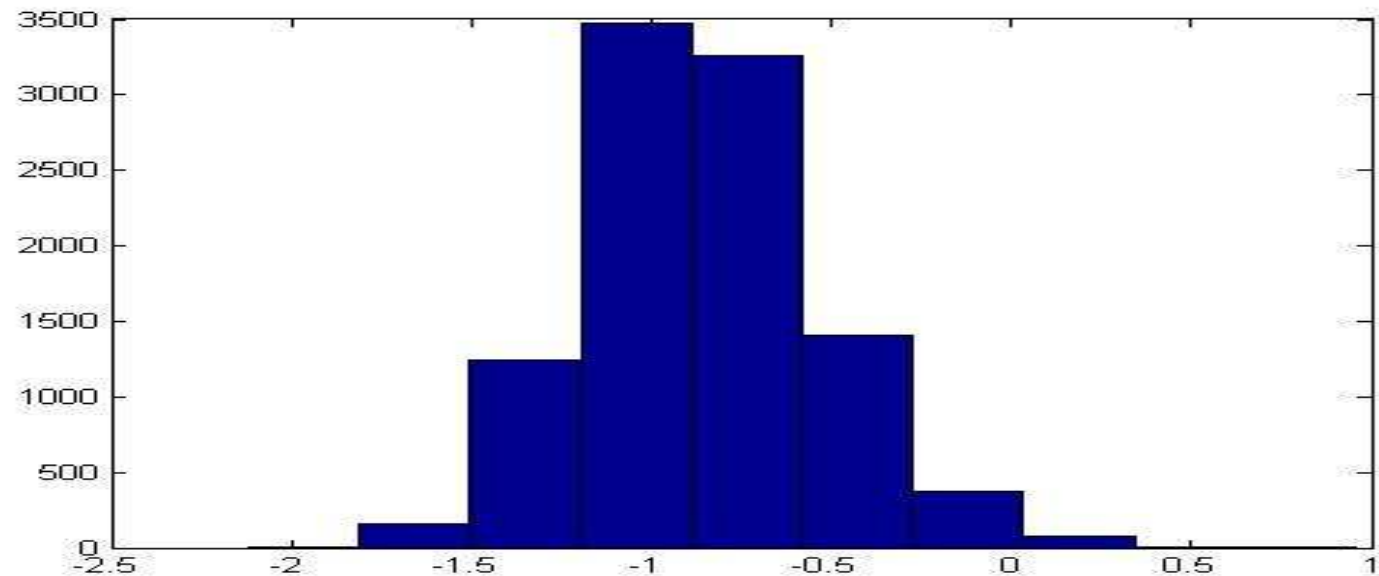
ALM

Valuations

Optionalities

Duality

Optimal terminal wealth distribution with  $\gamma = 5$



# Example: EONIA swaps

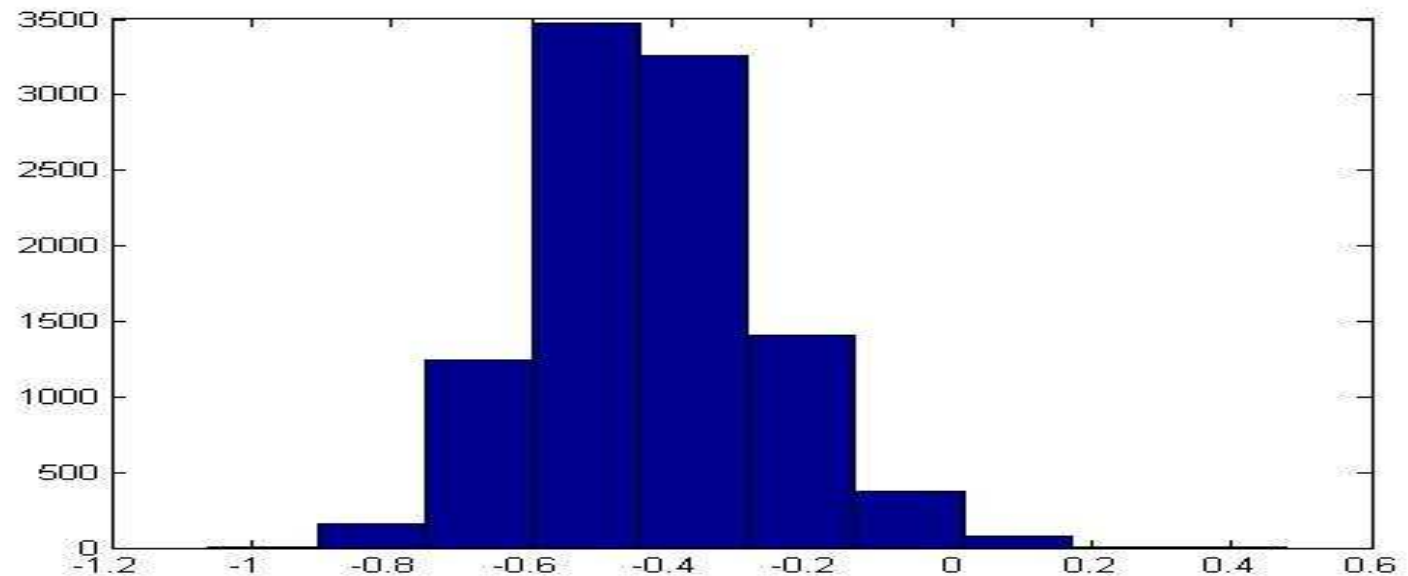
ALM

Valuations

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Duality

Optimal terminal wealth distribution with  $\gamma = 10$



# Pre-crisis valuations

ALM

Valuations

Optionality

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- **Risk neutral valuation** assumes that the payout of a claim can be replicated by trading and that the negative of the trading strategy replicates the negative claim (perfect liquidity).
- It follows that
  - there is only one sensible price for buying/selling the claim.
  - the price can be expressed as the expectation of the cash-flows under a “risk neutral measure”.
  - the price does not depend on our market expectations, risk preferences or financial position.
- The independence is peculiar to redundant securities whose cash-flows can be replicated by trading other assets.

# Pre-crisis valuations

ALM

Valuations

Optionality

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- **Actuarial valuations** come from the opposite direction where everything is invested on the “bank account” and nothing but fixed-income instruments can be replicated.
- Actuarial valuations can be divided roughly into
  - **premium principles** reminiscent of indifference valuations discussed below.
  - “**best estimate**” which is defined as the discounted expectation of future cash-flows.
- Such valuations are not market consistent: the “best estimate” of e.g. a European call tends to be too high.
- The “best estimate” is inherently **procyclical**: it increases when discount rates decrease during financial crises.
- A trick question: “What discount rate should be used?”

# Pre-crisis valuations

ALM

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Duality

- The flaws of pre-crisis valuations are well-known so it is common to adjust the incorrect valuations:
  - Credit valuation adjustment (CVA) tries to correct for credit risk that was ignored by a pricing model.
  - Funding valuation adjustment (FVA) tries to correct for incorrect lending/borrowing rates.
  - Risk margin in Solvency II tries to correct for the the risk that is filtered out by the expectation in the “best estimate” .
  - ...
- Instead of adjusting incorrect valuations, we will adjust the underlying model and derive values from hedging arguments à la Black–Scholes.



# Valuation of contingent claims

ALM

Valuations

Optionalities

Duality

- In **incomplete markets**, the hedging argument for valuation of contingent claims has two natural generalizations:
  - **accounting value**: How much cash do we need to cover our liabilities at an acceptable level of risk?
  - **indifference price**: What is the least price we can sell a financial product for without increasing our risk?
- The former is important in accounting, financial reporting and supervision (SII, IFRS) and in the BS-model.
- The latter is more relevant in trading.
- Classical math finance makes no distinction between the two.

# Valuation of contingent claims

ALM

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- In **incomplete markets**, the hedging argument for valuation of contingent claims has two natural generalizations:
  - **accounting value**: How much cash do we need to cover our liabilities at an acceptable level of risk?
  - **indifference price**: What is the least price we can sell a financial product for without increasing our risk?
- In general, such values depend on our **views**, **risk preferences** and **financial position**.
- Subjectivity is the driving force behind trading.
- Trying to avoid the subjectivity leads to inconsistencies and confusion.
- In complete markets, the two notions coincide and they are independent of the subjective factors

# Accounting values

ALM

Valuations

Optionality

Duality

- Let  $\varphi : \mathcal{M} \rightarrow \overline{\mathbb{R}}$  be the optimum value function of (ALM).
- We define the **accounting value** for a liability  $c \in \mathcal{M}$  by

$$\pi_s^0(c) = \inf\{\alpha \in \mathbb{R} \mid \varphi(c - \alpha p^0) \leq 0\}$$

where  $p^0 = (1, 0, \dots, 0)$ .

- Similarly,

$$\pi_b^0(c) = \sup\{\alpha \in \mathbb{R} \mid \varphi(\alpha p^0 - c) \leq 0\}$$

gives the accounting value of an **asset**  $c \in \mathcal{M}$ .

- $\pi_s^0$  can be interpreted like a **risk measure** in [Artzner, Delbaen, Eber and Heath, 1999]. However, we have not assumed the existence of a cash-account so  $\pi_s^0$  is defined on sequences of cash-flows.

# Accounting values

ALM

Valuations

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Define the **super-** and **subhedging costs**

$$\pi_{\text{sup}}^0(c) := \inf\{\alpha \mid c - \alpha p^0 \in \mathcal{C}\}, \quad \pi_{\text{inf}}^0(c) := \inf\{\alpha \mid \alpha p^0 - c \in \mathcal{C}\}$$

**Theorem 2** *The accounting value  $\pi_s^0$  is convex and nondecreasing with respect to  $\mathcal{C}^\infty$ . We have  $\pi_s^0 \leq \pi_{\text{sup}}^0$  and if  $\pi_s^0(0) \geq 0$ , then*

$$\pi_{\text{inf}}^0(c) \leq \pi_b^0(c) \leq \pi_s^0(c) \leq \pi_{\text{sup}}^0(c)$$

*with equalities throughout if  $c - \alpha p^0 \in \mathcal{C} \cap (-\mathcal{C})$  for  $\alpha \in \mathbb{R}$ .*

- $\pi_s^0$  is “translation invariant”: if  $c' - \alpha p^0 \in \mathcal{C}^\infty \cap (-\mathcal{C}^\infty)$  (i.e.  $c' \in \mathcal{M}$  is replicable with initial cash  $\alpha$ ), then

$$\pi^0(c + c') = \pi^0(c) + \alpha.$$

- In complete markets,  $c - \alpha p^0 \in \mathcal{C}^\infty \cap (-\mathcal{C}^\infty)$  always for some  $\alpha \in \mathbb{R}$ , so  $\pi_s^0(c)$  is independent of preferences and views.

# Swap contracts

ALM

Valuations

Optionality

Duality

- In a **swap contract**, an agent receives a sequence  $p \in \mathcal{M}$  of **premiums** and delivers a sequence  $c \in \mathcal{M}$  of **claims**.
- Examples:
  - Swaps with a “fixed leg”:  $p = (1, \dots, 1)$ , random  $c$ .
  - In credit derivatives (CDS, CDO, ...) and other insurance contracts, both  $p$  and  $c$  are random.
  - Traditionally in mathematical finance,

$$p = (1, 0, \dots, 0) \quad \text{and} \quad c = (0, \dots, 0, c_T).$$

- Futures contracts:

$$p = (0, \dots, 0, 1) \quad \text{and} \quad c = (0, \dots, 0, c_T).$$

- Claims and premiums live in the same space

# Swap contracts

ALM

Valuations

Optionalities

Duality

- Let  $\varphi : \mathcal{M} \rightarrow \overline{\mathbb{R}}$  be the optimum value function of (ALM).
- If we already have liabilities  $\bar{c} \in \mathcal{M}$ , then

$$\pi(\bar{c}, p; c) := \inf\{\alpha \in \mathbb{R} \mid \varphi(\bar{c} + c - \alpha p) \leq \varphi(\bar{c})\}$$

gives the least swap rate that would allow us to enter a swap contract without worsening our financial position.

- Similarly,

$$\pi^b(\bar{c}, p; c) := \sup\{\alpha \in \mathbb{R} \mid \varphi(\bar{c} - c + \alpha p) \leq \varphi(\bar{c})\} = -\pi(\bar{c}, p; -c)$$

gives the greatest swap rate we would need on the opposite side of the trade.

- When  $p = (1, 0, \dots, 0)$  and  $c = (0, \dots, 0, c_T)$ , we get an extension of the indifference price of [Hodges and Neuberger, 1989] to nonproportional transactions costs.

# Swap contracts

ALM

Valuations

Optionality

Duality

Define the **super-** and **subhedging** swap rates,

$$\pi_{\text{sup}}(p; c) = \inf\{\alpha \mid c - \alpha p \in \mathcal{C}^\infty\}, \quad \pi_{\text{inf}}(p; c) = \sup\{\alpha \mid \alpha p - c \in \mathcal{C}^\infty\}.$$

If  $\mathcal{C}$  is a cone and  $p = (1, 0, \dots, 0)$ , we recover the super- and subhedging costs  $\pi_{\text{sup}}^0$  and  $\pi_{\text{inf}}^0$ .

**Theorem 3** *If  $\pi(\bar{c}, p; 0) \geq 0$ , then*

$$\pi_{\text{inf}}(p; c) \leq \pi_b(\bar{c}, p; c) \leq \pi(\bar{c}, p; c) \leq \pi_{\text{sup}}(p; c)$$

*with equalities if  $c - \alpha p \in \mathcal{C}^\infty \cap (-\mathcal{C}^\infty)$  for some  $\alpha \in \mathbb{R}$ .*

- Agents with identical **views**, **preferences** and **financial position** have no reason to trade with each other.
- Prices are independent of such subjective factors when  $c - \alpha p \in \mathcal{C}^\infty \cap (-\mathcal{C}^\infty)$  for some  $\alpha \in \mathbb{R}$ . If in addition,  $p = p^0$ , then swap rates coincide with accounting values.

# Swap contracts

ALM

Valuations

Optionalities

Duality

**Example 4 (The classical model)** *Consider the classical perfectly liquid market model where*

$$\mathcal{C} = \left\{ c \in \mathcal{M} \mid \exists x \in \mathcal{N} : \sum_{t=0}^T c_t \leq \sum_{t=0}^{T-1} x_t \cdot \Delta s_{t+1} \right\}$$

*and  $\mathcal{C}^\infty = \mathcal{C}$ . The condition  $c - \alpha p \in \mathcal{C}^\infty \cap (-\mathcal{C}^\infty)$  holds if there exist  $x \in \mathcal{N}$  such that*

$$\sum_{t=0}^T c_t = \alpha \sum_{t=0}^T p_t + \sum_{t=0}^{T-1} x_t \cdot \Delta s_{t+1}.$$

*The converse holds under the no-arbitrage condition.*



# Example: Oil derivatives

ALM

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The ALM-problem again

$$\text{minimize } E \exp(-\gamma w_T) \quad \text{over } x \in [0, q],$$

$$\text{where } w_t = r_t w_{t-1} + \sum_{k \in K} (x_t^{l,k} c_t^{l,k} + x_t^{s,k} c_t^{s,k}) - c_t.$$

- Consider a forward contract where the trader receives the  $L$  barrels of Brent in December in exchange of a  $L\alpha$  units of cash in December.
- That is,  $c = (0, \dots, 0, LS_{12}^1)$  and  $p = (0, \dots, 0, L)$
- The indifference swap rate

$$\pi(\bar{c}, p; c) = \inf \{ \alpha \in \mathbb{R} \mid \varphi(\bar{c} + c - \alpha p) \leq \varphi(\bar{c}) \}$$

can be found by line search and numerical optimization.

# Example: Oil derivatives

ALM

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- The quoted bid forward rate for December Brent is 44.72 up to 44 barrels.
- Line search and numerical optimization finds that the indifference price for going long
  - $L = 10$  barrels is 44.72 (this position can be perfectly hedged by the available December futures).
  - $L = 1000$  barrels is 41.80 (the optimal hedging strategy involves futures contracts with several maturities).

# Example: EONIA swaps

ALM

Valuations

Optionalities

Duality

The ALM-problem again:

$$\text{minimize } E \exp(-\gamma x_T) \quad \text{over } z \in \mathbb{R}^K,$$

where  $x_t = (1 + r_{t-1})x_{t-1} + \sum_{k \in K} z_k C_{k,t} - c_t$ .

- Consider a swap where the agent delivers a the floating leg  $c$  of an EONIA swap and receives a multiple  $p \equiv 1$ .
- The indifference swap rate

$$\pi(\bar{c}, p; c) = \inf \{ \alpha \in \mathbb{R} \mid \varphi(\bar{c} + c - \alpha p) \leq \varphi(\bar{c}) \}$$

can be found by a simple line search with respect to  $\alpha$  by computing the optimum value  $\varphi(\bar{c} + c - \alpha p)$  at each iteration.

# Example: EONIA swaps

ALM

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**Reality check:** The indifference rate of a **quoted** 6M swap equals the quoted rate  $-1.300 \times 10^{-4}$ . This is independent of views and risk preferences just like the Black–Scholes formula.

Table 2: Optimal portfolios before and after the trade

OIS Maturity	before	after
1W	9.3882	9.3882
2W	-9.7979	-9.7979
3W	4.9331	4.9331
1M	-1.3731	-1.3731
2M	0.0129	0.0129
3M	0.1242	0.1242
6M	-0.0345	0.9655

# Example: EONIA swaps

ALM

Valuations

Optionality

Duality

Indifference rate of an **unquoted** 100 day swap:

$$-1.4184 \times 10^{-4}$$

Table 3: Optimal portfolios before and after the trade

OIS Maturity	before	after
1W	9.3882	9.6984
2W	-9.7979	-9.9508
3W	4.9331	4.8288
1M	-1.3731	-1.2648
2M	0.0129	-0.1825
3M	0.1242	1.0623
6M	-0.0345	0.1849

# Example: EONIA swaps

ALM

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Table 4: Dependence of indifference rate on the initial cash position

units of cash	ID rate
-5	$4.2938 \times 10^{-5}$
0	$-1.4184 \times 10^{-4}$
5	$-3.1705 \times 10^{-4}$

# Optionalities

- In practice, many contracts and products involve **optionalities**: American options, Callable bonds, Swing options, Delivery contracts, Storages, ...
- In general, a long position in a contract with optionalities allows an agent to choose a sequence of cash-flows within a given (possibly random) set  $C \subset \mathbb{R}^{T+1}$ .

- Example: an American option on an underlying  $X = (X_t)_{t=0}^T$ :

$$C = \{c \mid c \leq eX, e \geq 0, \sum_{t=0}^T e_t \leq 1, e_t \in \{0, 1\}\}.$$

- The indifference swap rate for a long position in  $C$  becomes

$$\pi_l(\bar{c}, p; C) = \sup\{\alpha \mid \inf_{c \in \mathcal{M}(C)} \varphi(\bar{c} - c + \alpha p) \leq \varphi(\bar{c})\},$$

where  $\mathcal{M}(C)$  denotes the  $(\mathcal{F}_t)_{t=0}^T$ -adapted selectors of  $C$ .

# Optionalities

ALM

Valuations

Optionalities

Duality

- Long positions in a contract with optionalities can be treated mathematically and numerically much like nonoptional contracts.
- Quantitative analysis of a **short position** requires a **model** for the behaviour (exercise strategy) of the counterparty.
- The mathematical literature on American options concentrates on **superhedging** against the **worst case**.
- In practice, superhedging and the worst case assumption often lead to excessively high prices.
- Indifference pricing of both long and short positions is studied in [Koch Medona, Munari, Pennanen, 2016].



# Duality

- Embedding optimal investment problems in the general **Conjugate duality framework** of [Rockafellar, 1974] yields extensions of many classical duality results from financial mathematics to more general problems with e.g. illiquidity effects, transaction costs, portfolio constraints, ...
- Combined with certain measure theoretic results from financial mathematics, convex analysis allows for closing the duality gap in quite a general class of models.
- In particular, in the classical perfectly liquid market model, we obtain a simple derivation of the sharpest form of the **“fundamental theorem of asset pricing”** due to [Dalang, Morton and Willinger, 1992].

# Duality

- Let  $\mathcal{M}^p = \{c \in \mathcal{M} \mid c_t \in L^p(\Omega, \mathcal{F}_t, P; \mathbb{R})\}$ .

- The bilinear form

$$\langle c, y \rangle := E \sum_{t=0}^T c_t y_t$$

puts  $\mathcal{M}^1$  and  $\mathcal{M}^\infty$  in separating duality.

- The **conjugate** of a function  $f$  on  $\mathcal{M}^1$  is defined by

$$f^*(y) = \sup_{c \in \mathcal{M}^1} \{\langle c, y \rangle - f(c)\}.$$

- If  $f$  is proper, convex and lower semicontinuous, then

$$f(y) = \sup_{y \in \mathcal{M}^\infty} \{\langle c, y \rangle - f^*(y)\}.$$

# Duality

We assume from now on that

$$\mathcal{V}(c) = E \sum_{t=0}^T V_t(c_t)$$

for convex random functions  $V_t : \mathbb{R} \times \Omega \rightarrow \overline{\mathbb{R}}$  with  $V_t(0) = 0$ .

**Theorem 5** *If  $S_t(x, \cdot) \in L^1$  for all  $x \in \mathbb{R}^J$ , then*

$$\varphi^*(y) = \mathcal{V}^*(y) + \sigma_c(y)$$

where  $\mathcal{V}^*(y) = E \sum_{t=0}^T V_t^*(y_t)$  and  $\sigma_c(y) = \sup_{c \in \mathcal{C}} \langle c, y \rangle$ .

Moreover,

$$\sigma_c(y) = \inf_{v \in \mathcal{N}^1} E \sum_{t=0}^T [(y_t S_t)^*(v_t) + \sigma_{D_t}(E[\Delta v_{t+1} | \mathcal{F}_t])]$$

where the infimum is attained for all  $y \in \mathcal{M}^\infty$ .

# Duality

**Example 6** *If  $S_t(\omega, x) = s_t(\omega) \cdot x$  and  $D_t(\omega)$  is a cone,*

$$\mathcal{C}^* = \{y \in \mathcal{M}^\infty \mid E[\Delta(y_{t+1}s_{t+1}) \mid \mathcal{F}_t] \in D_t^*\}.$$

**Example 7** *If  $S_t(\omega, x) = \sup\{s \cdot x \mid s \in [s_t^b(\omega), s_t^a(\omega)]\}$  and  $D_t(\omega) = \mathbb{R}^J$ , then*

$$\mathcal{C}^* = \{y \in \mathcal{M}^\infty \mid ys \text{ is a martingale for some } s \in [s^b, s^a]\}.$$

**Example 8** *In the classical model,  $\mathcal{C}^*$  consists of positive multiples of martingale densities.*

# Duality

**Theorem 9** *Assume the linearity condition, the Inada condition  $V_t^\infty = \delta_{\mathbb{R}_-}$  and that  $p^0 \notin \mathcal{C}^\infty$  and  $\inf \varphi < 0$ . Then*

$$\pi^0(c) = \sup_{y \in \mathcal{M}^\infty} \{ \langle c, y \rangle - \sigma_{\mathcal{C}}(y) - \sigma_{\mathcal{B}}(y) \mid y_0 = 1 \},$$

where  $\mathcal{B} = \{c \in \mathcal{M}^1 \mid \mathcal{V}(c) \leq 0\}$ . In particular, when  $\mathcal{C}$  is conical and  $\mathcal{V}$  is positively homogeneous,

$$\pi^0(c) = \sup_{y \in \mathcal{M}^\infty} \{ \langle c, y \rangle \mid y \in \mathcal{C}^* \cap \mathcal{B}^*, y_0 = 1 \}.$$

- Extends **good deal bounds** to sequences of cash-flows.

# Duality

**Theorem 10** *Assume the linearity condition, the Inada condition and that  $p \notin \mathcal{C}^\infty$  and  $\inf \varphi < \varphi(\bar{c})$ . Then*

$$\pi(\bar{c}, p; c) = \sup_{y \in \mathcal{M}^\infty} \left\{ \langle c, y \rangle - \sigma_{\mathcal{C}}(y) - \sigma_{\mathcal{B}(\bar{c})}(y) \mid \langle p, y \rangle = 1 \right\},$$

where  $\mathcal{B}(\bar{c}) = \{c \in \mathcal{M}^1 \mid \mathcal{V}(\bar{c} + c) \leq \varphi(\bar{c})\}$ . In particular, if  $\mathcal{C}$  is conical,

$$\pi(\bar{c}, p; c) = \sup_{y \in \mathcal{M}^\infty} \left\{ \langle c, y \rangle - \sigma_{\mathcal{B}(\bar{c})}(y) \mid u \in \mathcal{C}^*, \langle p, y \rangle = 1 \right\}.$$

# Duality

**Example 11** *In the classical model, with  $p = (1, 0, \dots, 0)$  and  $V_t = \delta_{\mathbb{R}_-}$  for  $t < T$ , we get*

$$\pi(\bar{c}, p; c) = \sup_{Q \in \mathcal{Q}} \sup_{\alpha > 0} E^Q \left\{ \sum_{t=0}^T (\bar{c}_t + c_t) - \alpha \left[ V_T^* \left( \frac{dQ}{dP} / \alpha \right) - \varphi(\bar{c}) \right] \right\}$$

where  $\mathcal{Q}$  is the set of absolutely continuous martingale measures; see [Biagini, Frittelli, Grasselli, 2011] for a continuous-time version.

# Duality

**Theorem 12 (FTAP)** *Assume that  $S^\infty$  is finite-valued and that  $D \equiv \mathbb{R}^J$ . Then the following are equivalent*

- 1.  $S$  satisfies the robust no-arbitrage condition.*
  - 2. There is a **strictly consistent price system**: adapted processes  $y$  and  $s$  such that  $y > 0$ ,  $s_t \in \text{ri dom } S_t^*$  and  $ys$  is a martingale.*
- In the classical linear market model,  $\text{ri dom } S_t^* = \{1, \tilde{s}_t\}$  so we recover the Dalang–Morton–Willinger theorem.
  - The robust no-arbitrage condition means that there exists a sublinear arbitrage-free cost process  $\tilde{S}$  with  $\text{dom } \tilde{S}_t^* \subseteq \text{ri dom } S_t^*$ .



# Summary

- Post-crisis FM is **subjective**: optimal investment and valuations depend on **views, risk preferences, financial position** and **trading expertise**.
- ALM brings pricing, accounting and risk management under a single consistent framework.
- Not a quick solution but a coherent and universal approach based on risk management.
- Requires techniques from statistics, optimization, and computer science.
- With some convex analysis, classical “fundamental theorems” can be extended to illiquid market models.